

Senior Financial Protection Plan Self-Commitment Form



"The best investment I can make is the time and effort needed to CHECK the product BEFORE I invest in it!"

<u>I WILL</u> follow this Financial Protection Plan <u>BEFORE</u> I invest in any financial product. I know there are many fraudulent schemes targeting my age group, and I am committed to protect myself and loved ones from the devastation of investment fraud.

1. <u>I WILL</u> ASK THE SALESPERSON TO COMPLETE THE "CHECK BEFORE YOU INVEST" FORM.

"Why would I give my personal information to a stranger who will not provide me the information I need to confirm his/her license and qualifications? I know that legitimate professionals work hard for their qualifications and are happy to discuss them with customers and clients."

2. I WILL NOT MAKE A DECISION TODAY -- NO MATTER WHAT!

"I have worked hard for my money and need it to live on. I will not give it to a stranger until I have taken the time to check the credentials, consider the transaction carefully, and talk it over with people I know and trust. I will not be impressed by their "kindness."

3. <u>I WILL</u> GET COPIES OF ALL DOCUMENTS.

"If it's necessary for me to sign a document, then it's also important that I keep a copy to review carefully."

4. <u>I WILL</u> NOT BE IMPRESSED BY FANCY TITLES.

"I know that anyone can put impressive-sounding titles or initials after their name. I will not be fooled. I will ask the salesperson what licenses he/she has from government agencies. I will then call those agencies to confirm the license is real and active."

5. <u>I WILL</u> BEWARE OF CLAIMS OF "FREE" SERVICES & "GUARANTEED" PRODUCTS.

Professionals are in business. I will be suspicious of someone providing me valuable professional services "free of charge." In addition, I will not simply accept claims that the product is "safe, bonded, guaranteed", or "insured". I will check into it to make sure these claims are real."

6. I WILL FOLLOW SAIF'S 4 C MODEL:

- (1) Call SAIF toll free (866) 275-2677
- (3) $\overline{\mathbf{C}}$ ompare the product to others.
- (2) Consider all my options.
- (4) Consult with someone I trust.



SENIOR FINANCIAL PROTECTION PLAN CHECK LIST

"The best investment I can make is the time and effort needed to CHECK the product BEFORE I invest in it!"

I had the salesperson fill out the "Check Before you Invest Form."
I did not make a decision at the first meeting.
I verified the salesperson's license and qualifications with the appropriate agencies, and confirmed all claims.
I discussed the transaction in advance with trusted family and/or friends.
I received copies of all the documents and reviewed them carefully to make sure the information was consistent with what the salesperson told me.